

## Managing Harold Geneen/freeserif font size 13 format

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[Managing Harold Geneen](#)

Geneen, Harold; Alvin Moscow (1984). *Managing*. Garden City, NY: Doubleday. ISBN 0-385-17496-9. There have been several books written about Geneen's time at ITT, and at least one about Geneen himself. Schoenberg, Robert J. (1985), *Geneen*, W. W. Norton & Company. References

[ITT Inc. - Wikipedia](#)

Take Harold Geneen (1910 to 1997), CEO of ITT (International Telephone and Telegraph) from 1959 to 1977. He had an autocratic management style, was a relentless workaholic with no interest in personal life (and expected the same from his employees), and subjected his executives to harsh and bullying behaviours such as humiliation and cross ...

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The famous statement made by Harold Geneen, former chairman of ITT: "If I had enough arms and legs and time, I'd do it all myself," contradicts the concept of \_\_\_\_\_. differentiation \_\_\_\_\_ is a variation of job enlargement in which workers are exposed to a variety of specialized jobs over time.

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Soon after, McCone joined ITT, headed by his friend Harold Geneen. Coincidentally, a key player in the Brazilian coup, Paulo Ayres Filho, found his way to the international advisory board of the Bechtel-dominated Stanford Research Institute. At the time of the coup Ayres also was an "intimate" of leading Pilgrim David Rockefeller. In contrast ...

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There's a quote about numbers which is apocryphally attributed to W.E.B. Du Bois, but that actually comes from Harold Geneen's book, *Managing*. When you have mastered the numbers, you will in fact no longer be reading numbers, any more than you read words when reading a book. You will be reading meanings.

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effectively manage; at the same time, managers like Harold Geneen of ITT were known to have worked with over 50 direct reports. Large spans of control like this imply a "flatter" organization

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